

1. GLOBAL INFO



01 2017

CIDB Quick Facts

WHO WE ARE? The Construction Industry Development Board (CIDB) Malaysia, a statutory body under the Ministry of Works Malaysia was established in 1994 under the Lembaga Pembangunan Industri Persekutuan Malaysia Act (S20) to develop, coordinate and regulate the construction sector towards enhancing the industry's competitiveness.

Mision
 Together we develop the Malaysian Construction Industry.

Vision
 To be a credible organisation in developing a World-Class Construction Industry.

Objective
 The overall objective of CIDB is to develop the capacity and capability of the Construction Industry through the enhancement of quality and productivity by placing great emphasis on professionalisation, innovation and knowledge in the endeavour to improve the quality of life.

THE CONSTRUCTION INDUSTRY TRANSFORMATION PROGRAMME (CITP)
 The Construction Industry Transformation Programme (CITP) was developed as a blueprint for the industry to become a modern, productive, and sustainable sector. The CITP which was launched by the Prime Minister in 2015 sets strategic outcomes and milestones to develop Malaysia's construction sector into a world-class industry that is able to compete locally as well as internationally.

<p>QUALITY, SAFETY AND PROFESSIONALISM</p> <p>Quality, safety and professionalisation ingrained in industry culture</p>	<p>ENVIRONMENTAL SUSTAINABILITY</p> <p>Malaysia's sustainable infrastructure a model for the emerging world</p>	<p>PRODUCTIVITY</p> <p>More than doubling productivity matched by higher wages</p>	<p>INTERNATIONALISATION</p> <p>Malaysian champions leading the charge locally and globally</p>
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A total of 18 initiatives are spread across these four thrusts, working holistically to transform the industry and improve its public image

01 20 INITIATIVES	03 110 INITIATIVES KPIS
9 THRUST KPIS	04 400+ PARTNERS

www.cib.gov.my

International Unit - Our Function

- Market Intelligence
 - Developed Project
 - Global Deal
 - Analysis & Research
 - Country Report
- Business Networking
 - Local and Global
 - Market
 - International Business
 - Market Intelligence
- Project Facilitation
 - CSO Arrangement
 - Operation or Operation
 - Operational Finance Assistance
 - Review
 - Member of
 - Understanding/Plan
- Liberalisation Coordination
 - Agency Service
 - WTO/TRIPS
 - Cooperation
 - Export Study
 - Member Services

BUSINESS ENGAGEMENT



MARCH - APRIL 2017



Official Visit by YAB Prime Minister of Malaysia to Republic of India
30 March – 4 April 2017
Jaipur, Rajasthan



Courtesy Meeting held between the Hon. Minister of Works Malaysia and the Hon. Chief Minister of Uttarakhand
4 April 2017
Uttarakhand House, New Delhi, Republic of India



Exchange of MOUs between CIDB Malaysia's wholly owned subsidiary, CIDB Holdings Sdn Bhd and 6 Indian Strategic Partners witnessed by the Hon. Prime Minister of Malaysia
3 April 2017
Taj Palace Hotel, New Delhi, Republic of India



International Sourcing Program (INSP) in conjunction with ICW 2017
12 April 2017
Kuala Lumpur Convention Centre



Engaging Opportunities and Challenges in Construction and Property Development in United Kingdom
18 April 2017
MATRADE Exhibition and Convention Centre (MECC)



BUSINESS ENGAGEMENT



JANUARY- MARCH 2017



1
Seminar on Project Opportunities Funded By World Bank
12 January 2017
Sunway Putra Hotel, Kuala Lumpur



2
Courtesy Call by Officials from Indian Railways, Rail Land Development Authority (RLDA) & IRCON, India to the Ministry of Works Malaysia & CIDB Malaysia
19 March 2017
Kuala Lumpur



4
Roadshow on Indian Rail Land & Stations Redevelopment Business Opportunities in Republic of India
20 March 2017
Renaissance, Kuala Lumpur



3
Networking Session with Captain of the Industry in conjunction with Working Visit by Indian Railways, Rail Land Development Authority (RLDA)
19 March 2017
Grand Hyatt Kuala Lumpur



5
15th REAAA Conference 2017 & IRF Global Road Summit
22-24 March 2017
Bali Nusa Dua Convention Centre, Bali, Indonesia



DIRECTORY OF PROFESSIONAL SERVICES



KEEN TO BE PART OF PROFESSIONAL CONSTRUCTION SERVICES DIRECTORY 2017 EDITION??

The Construction Industry Transformation Program (CITP)

is now actively implemented to boost the nation's construction industry to become advanced, productive and competitive industries as well as to sustain sustainable growth and nurture international champions.

Hence, various initiatives have been outlined under the CITP to ensure the readiness and enhance competitiveness of Malaysian construction industry players in the era of globalization. This includes the involvement of Malaysian companies in domestic and foreign development projects.

Subsequently, the Ministry of Works Malaysia and CIDB Malaysia are working closely to promote and encourage the usage of Malaysian resources in construction projects locally and globally by developing a directory for Malaysian professional construction services that includes engineering, architectural, quantity surveying, interior design, landscape architecture, valuation, appraisal and others.

The participation is **FREE!** Please contact our officers NOW for more details.

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Thank you.



INTERNATIONAL REGISTERED CONTRACTOR (IRC)



INTERNATIONAL REGISTERED CONTRACTOR (IRC)

Do You Have What It Takes To Be An International Contractor?



As part of CIDB's initiative to encourage Malaysian contractors to venture into the global markets, we are registering contractors with the right criteria to be the CIDB International Registered Contractor. Selected contractors who fulfill the specified criteria will be included into this listing.

Among the benefits of registration:

- Inclusion in CIDB's Directory of Malaysian Construction Companies for international projects.
- Inclusion in CIDB's Going Global Publications.
- Priority status by CIDB to participate in overseas construction missions organized by CIDB.
- Priority status by CIDB to receive information on international tenders and country reports.
- Priority status by CIDB to participate in business matching sessions during visiting missions by overseas construction delegates.
- High success rate of the financing being approved * by financial institutions with backing from Export-Import Bank of Malaysia Berhad.
- Promotion to local banks, financial institutions, international funding bodies, foreign high commissions, foreign embassies and international clients.
- Promotion to international clients in international exhibitions participated by CIDB

Note: * subject to terms and conditions

Conditions to Apply:-

- ✓ Registered with CIDB for not less than 3 years under active status.
- ✓ Proven track record in at least one completed project either local or overseas in the related field.
- ✓ Locally incorporated company with minimum of 70% local equity for private companies or in the case of Public Listed Companies (PLCs) it has to be Malaysian controlled
- ✓ ISO 9001:2008 Certification
- ✓ Active classification status

Application:-

A firm local company or a company incorporated in Malaysia or an existing firm or company which is involved in construction activities may apply for registration using Form CIDB SSPK (1RoC)/2012 and paying a processing fee of RM30.00.

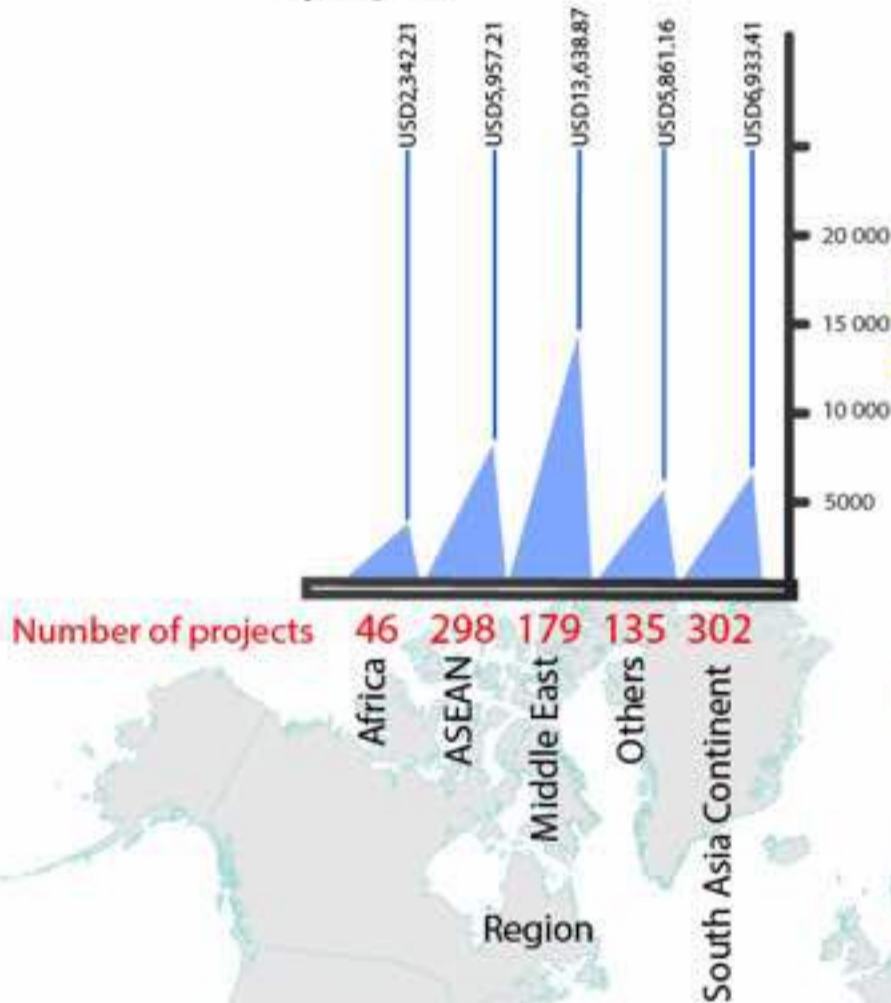


THE STATISTICS OF INTERNATIONAL CONSTRUCTION ACHIEVEMENT



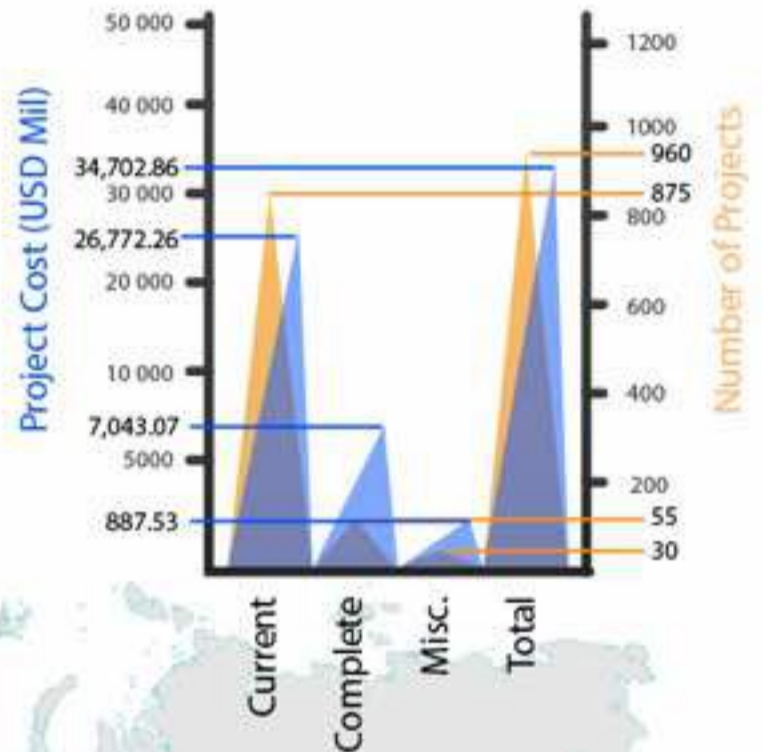
Overseas Projects By Region

- Number of projects
- Project Cost (USD Mil) broken down by Region.



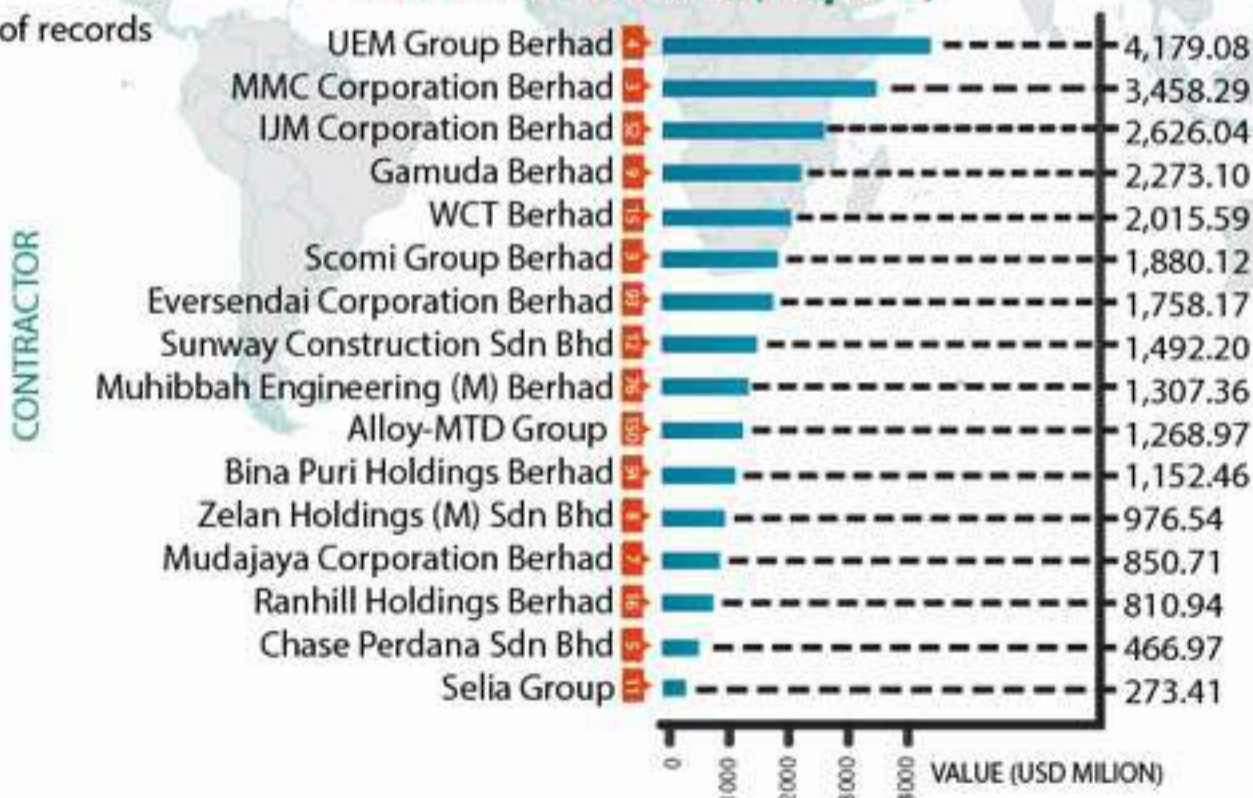
Status Overseas Project

- Number of Projects
- Project Cost (USD Mil)



Major Malaysian Construction Companies In Overseas Market (Top 15)

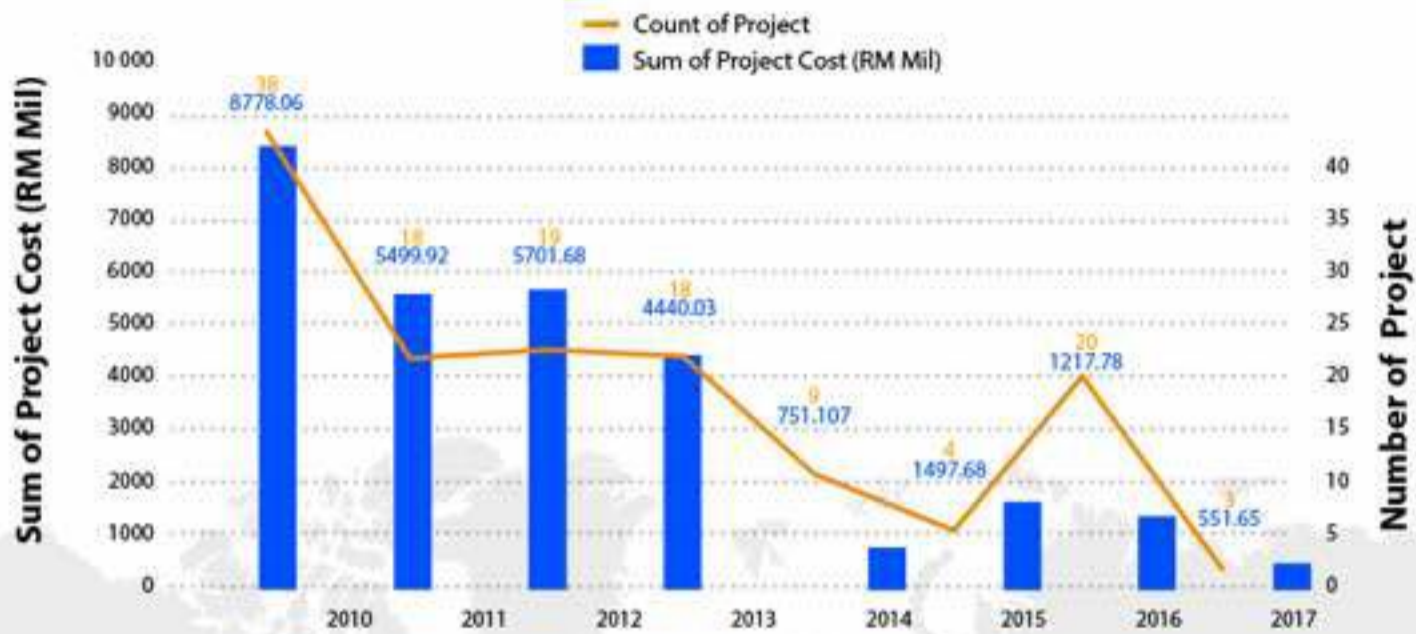
- Number of records



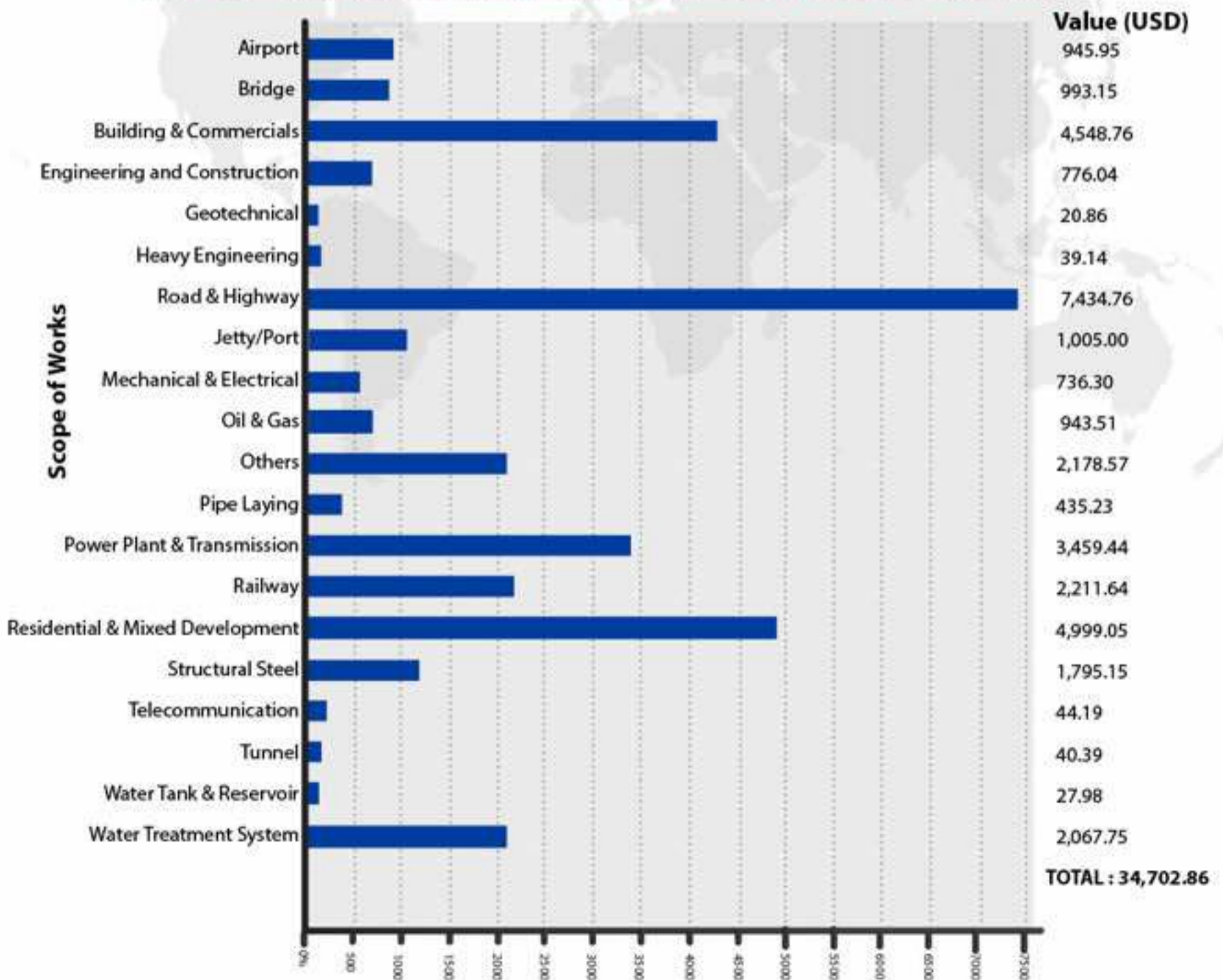
THE STATISTICS OF INTERNATIONAL CONSTRUCTION ACHIEVEMENT



Number Of Project Awarded To Malaysian Contractors By Year



Project Awarded To Malaysian Companies By Scope Of Works



INTERNATIONALISATION OUTCOMES

Malaysia Champion :
Leading the charge locally and globally



CHASE FOR CHANGE

Increased need for Malaysia companies to hold ground against foreign competitors

- Malaysian companies need to be ready for greater competition and scrutiny
- New FTAs planned (e.g., TPPA) in addition to current 12

HIGHLIGHTED RECOMMENDATIONS

Internationalise construction practices and standards

- Recommend Malaysian Standard for construction specifications for all projects
- Encourage adoption of international standards for materials, workmanship, safety, methodology, etc.

Strengthen access to financing for Malaysian champions going abroad

- Provide interest rate cushion for overseas financing
- Extend working capital guarantee scheme

Support consortia formation and strengthen overseas market intelligence

- Ensure focused targeting of high potential export markets
- Facilitate consortia formation to promote scale



Success Stories & Evidence

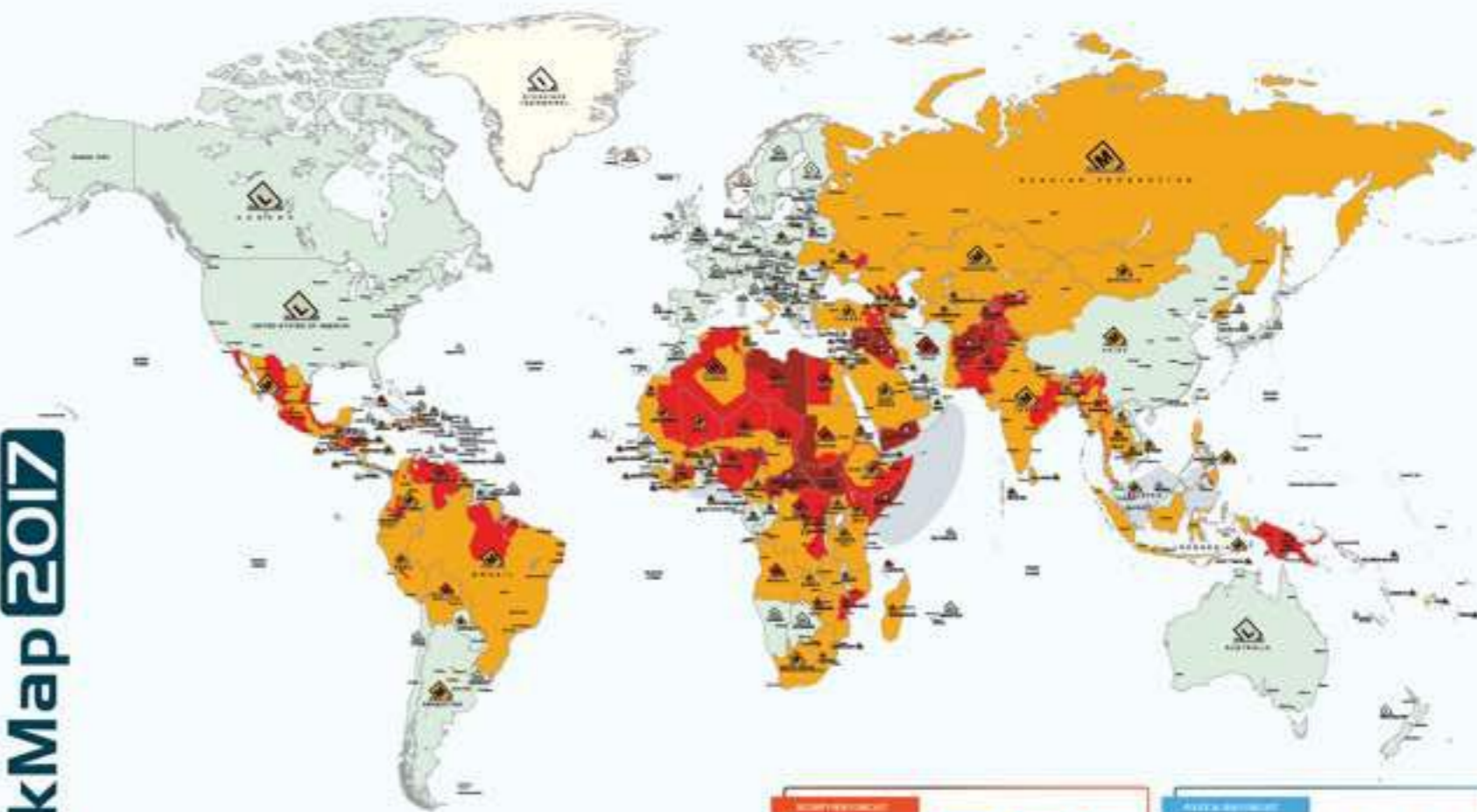
70% decrease in value of overseas projects won
Overseas projects won
RM 5.8 Bn (2011) vs - RM 0.25 Bn (2014)

1. Free Trade Agreement
2. Trans-Pacific Partnership Agreement
3. In compliance with WTO regulations
4. Not exhaustive

Erosion of domestic construction share of local companies
Losing domestic market share to foreign companies, 12% (2012) vs 22% (2014) Domestic market share

Control Risks

RiskMap 2017



RISK MAP 2017

The world risk map is based on the RiskMap 2017, a world risk map showing the current global risk and the world's most vulnerable countries. The world risk map is based on the RiskMap 2017, a world risk map showing the current global risk and the world's most vulnerable countries. The world risk map is based on the RiskMap 2017, a world risk map showing the current global risk and the world's most vulnerable countries.

LEGEND

LOW RISK MODERATE RISK HIGH RISK EXTREME RISK

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