

PAKISTAN AT A GLANCE

The Islamic Republic of Pakistan is the sixth most populous country in the world with a population exceeding 180 million people. Pakistan is bordered by India to the east, Afghanistan to the west, Iran to the southwest and China in the far northeast. Its population are made up of the dominant Punjabi ethnic group at 44.68% and followed by Pashtun, Sindhi, Sariaki, Muhajirs and a few other groups. Punjabi is the most spoken language but Urdu is the official one, along with English. Islamabad is the capital city of Pakistan located within the Islamabad Capital Territory with a population of 2 million, yet the most populous city is Karachi with almost 23.5 million inhabitants.



Pakistan has some strong fundamentals for construction activity such as favorable demographics, good strategic location and high infrastructure deficit. It has a large and young population, estimated to be 179 million strong in 2012 (with a median age of just 22.2 years). Also, the country is neatly located in the heartlands of global growth - between China and India and has easy access to the Middle East and Sub-Saharan Africa. Nonetheless, it is important to note that only a limited number of domestic companies in Pakistan have the know-how to undertake large-scale projects and as a result the construction sector is mainly dominated by international companies.

Security risk in Pakistan also looks set to remain critical over the coming years. The casualties from Pakistan's internal *war on terror* have been vast and increasing, with the number of civilian deaths on course to hit a record high in 2013. Large areas of the country remain unofficially controlled by insurgents and rebel groups, with terrorist attacks not just happening in the borders but also in major urban centers such as Karachi.

SWOT ANALYSIS

Strengths

- There are major investment plans underway in both the transport (roads) and power sectors.
- The industry is very open to private sector participation, with liberal foreign investment regulations and a range of incentives for FDI projects.
- High infrastructure deficit.

Weaknesses

- Pakistan's construction industry is at present very weak, suffering from many problems such as a lack of financial resources, skilled labor and expensive building materials.
- There is political instability and rampant corruption in Pakistan, which is having a negative effect on construction activity.

Opportunities

- The construction industry in Pakistan has tremendous potential; with a sizeable proportion trained abroad, today there are over 80,000 graduate engineers, 20,000 licensed constructors and 1,000 registered consultants.
- With massive population growth and severe overcrowding problems, the residential segment may provide impetus.

Threats

- Pakistan's construction industry is inadequately prepared to meet the challenges imposed on the country by the WTO; if adequate measures are not taken on an urgent basis to strengthen this industry, the possibility of growth will vanish.
- The government's fiscal position is a severe concern, and a renewed turn for the worse in general global market confidence could create a fresh public funding crisis for the country's infrastructure plans.
- Unstable political environment, with governments perennially facing constitutional and unconstitutional challenges and the judiciary consistently undermined by the vested interests of the military and the land-owning class.
- High security risks due to the presence of Islamic radical groups.

INDUSTRY FORECASTS

| Construction And Infrastructure Industry Forecast Data (2014-2017) | | | | |
|--|--------------|--------------|--------------|--------------|
| | 2014 | 2015 | 2016 | 2017 |
| Construction industry value, RM billion | 18.55 | 20.65 | 21.7 | 22.75 |
| Construction Industry value, % of GDP | 2.2 | 2.2 | 2.2 | 2.2 |
| Total capital investment, RM billion | 110.95 | 124.6 | 134.4 | 142.45 |
| Total capital investment, % of GDP | 13.1 | 13.4 | 13.5 | 13.6 |
| Construction industry employees as % of total labor force | 2.8 | 2.8 | 2.8 | 2.8 |
| Cement production (including imported clinker), tons | 28,539,472.8 | 32,012,889.5 | 35,146,608.7 | 38,435,858.1 |
| Cement consumption, tons | 30,034,567.9 | 33,597,860.9 | 36,919,719.1 | 40,404,478.2 |

BMI expects Pakistan's construction sector to continue to slow in 2014. The year-on-year growth rate for 2014 is forecast to be 2.1%, down from 2.8% in 2013 and 5.2% in 2012. Although political risk in the country has been dampened following the strong showing by the more economically conservative Pakistan Muslim League-Nawaz (PML-N) in the May 2013 general elections and the August 2013 by-elections, Pakistan continues to present several characteristics that are non-conducive for construction growth. These characteristics are non-conducive monetary conditions, poor fiscal position, as well as considerable business environment and security risks.

Monetary conditions in Pakistan are also becoming increasingly non-conducive for construction investment. The Pakistani rupee remains very weak and has been on a depreciatory trend for more than a decade. Since the beginning of 2013, the rupee has fallen by about 11% against the US dollar to reach around PKR108.00/US\$ at the end of November 2013 - and BMI expects

this trend to continue over the rest of this decade. This weakness in the Pakistani rupee is also likely to dampen construction activity as it would make it more costly for companies operating in Pakistan to purchase overseas equipment and raw materials as well as repay their overseas debt borrowings.

Foreign direct investment (FDI) into Pakistan has also fallen to levels that are below the highs seen during the global boom years of 2004-2008. Other than poor political environment, the country's business environment is one of the weakest in the region, presenting numerous risks to investors and to project execution. In its 2014 Doing Business report, the World Bank ranked Pakistan at the 110th place out of 189, globally. The ranking is mainly related to Pakistan's poor performances in several key areas that facilitate project development such as electricity access and contractual rights.

MAJOR PROJECTS

| Project Name | Value (RM mil) | Size | Unit | Timeframe Start | Timeframe End | Status |
|--|----------------|------|-------------------|-----------------|---------------|---|
| Gwadar port expansion project | 35,000 | - | - | 2013 | - | Approved |
| Four-lane M-9 highway expansion PPP project, between Karachi and Hyderabad | 700 | 136 | km | 2016 | 2021 | In tender/Tender launched (January 2013 - NHA cancels contract with a Malaysian firm) |
| Suvarnabhumi Airport Expansion Project, Phase 4 | 11,567.5 | 90 | mil passeng er/yr | 2022 | 2032 | At planning stage |
| Turkmenistan-Afghanistan-Pakistan-India (TAPI) Natural Gas Pipeline | 26,600 | 1735 | km | 2017 | - | At planning stage (May 2012 - Agreement signed; August 2012 - Seeking investors; Construction to start in 2017) |
| Gas Based Power Plant, Faisalabad | - | 320 | MW | 2010 | - | At planning stage (May 2012 - Gas supply agreement not signed, Installation work yet to start) |
| Diamer Bhasha Dam, Indus river | 50,400 | 4500 | MW | 2011 | 2019 | Feasibility studies/EIA underway (January 2013 - Land acquisition underway, Seeking financing from foreign governments) |
| Wind power generation project, 3 sites in the Ghoro Corridor, Thatta district of Sindh, near Karachi | 1,312.5 | 150 | MW | 2010 | 2012 | Approved (Agreement finalized with government) |
| Wind farm, Sindh province | 350 | 1000 | MW | 2011 | - | At planning stage (JV established) |
| Two Reactors, Chasma | - | 320 | MW | 2011 | - | Approved (Received approval from International Atomic Energy Agency (IAEA)) |
| Karot hydropower IPP project | 5,600 | 720 | MW | - | 2018 | Feasibility studies/EIA underway |
| Taunsa hydropower project | 5,250 | 120 | MW | 2015 | 2019 | Approved |

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|---|---------|------|----|------|------|---|
| Kohala hydropower project | - | 1100 | MW | 2015 | - | At planning stage |
| Punjab wind and solar project | - | - | - | 2011 | - | At planning stage underway |
| Bunji Hydropower project, Indus River | 10,276 | 7100 | MW | - | - | At planning stage |
| Coal-based power plant (including coal mine with 10mtpa capacity), Block I, Thar coal field, Sindh province | 10,500 | 900 | MW | - | 2014 | At planning stage |
| Nandipur combined-cycle power plant, Punjab | 1,151.5 | 425 | MW | 2010 | - | At planning stage |
| Sehra Hydropower Project, Poonch River, AJK | - | 130 | MW | 2012 | 2017 | Feasibility studies/EIA underway |
| Karot Hydropower Project, Jehlum River, AJK | - | 720 | MW | 2012 | 2017 | Feasibility studies/EIA underway |
| Chakothe-Hattian Hydropower Project, Muzaffarabad, AJK | - | 500 | MW | 2012 | 2017 | Feasibility studies/EIA underway |
| Asrit-Kedam Hydropower Project, Near Kalam/Swat River, KPK | - | 215 | MW | 2012 | 2018 | Feasibility studies/EIA underway |
| Azad Pattan Hydropower Project, Jehlum River/Sudhnoti, AJK | - | 222 | MW | 2012 | 2018 | Feasibility studies/EIA underway |
| Kohala Hydropower Project, Jehlum River/Kohala, AJK | - | 548 | MW | 2012 | 2018 | Feasibility studies/EIA underway |
| Kaigah Hydropower Project, Kaigah/Indus River, KPK | - | 548 | MW | 2012 | 2019 | Feasibility studies/EIA underway |
| Four nuclear power plants, the Taunsa Punjnad canal | - | 1000 | MW | 2012 | - | At planning stage |
| 250MW Warsak hydropower plant expansion project (involves new 125MW underground power house), Kabul river | - | 375 | MW | 2012 | - | At planning stage |
| Ghazi-Barotha hydropower project, near Islamabad | 1,925 | - | - | 2005 | - | Feasibility studies/EIA underway (April 2012 - MOU for Technical study signed; Cost ballooned from RM847 million to RM1.75 billion) |
| Gas-based power plant | - | 320 | MW | 2010 | - | At planning stage |
| Coal-based power plant (including coal mine with 6.5mtpa capacity), Block II, Thar coal field, Sindh province | 4,550 | 1200 | MW | 2012 | - | At planning stage |
| Coal-fired power plant (including coal mine with 5mtpa capacity), Thar coal field, Sindh province | - | 300 | MW | 2013 | - | At planning stage |
| Block-V Underground Coal Gasification Project (involving construction of 100MW power plants), Block V, | - | - | - | 2012 | - | In tender/Tender launched |

| | | | | | | |
|---|----------|-------|-------|------|------|---------------------------|
| Thar coal field, Sindh province | | | | | | |
| Karachi Nuclear Power Plant-3 | - | 1000 | MW | 2013 | 2020 | At planning stage |
| Wind farm (two phases: first phase, 150MW; second phase, 350MW) | 10,500 | 500 | MW | 2012 | - | Approved |
| Dasu hydropower project, Indus River | - | 4320 | MW | 2012 | - | At planning stage |
| Jamshoro coal-based plant project, Sindh province | 3,150 | 600 | MW | 2013 | - | Approved |
| Four coal-based power plants, Port Qasim, Karachi | 9,800 | 500 | MW | 2013 | 2016 | At planning stage |
| Tenaga hydroelectric power plant | 822.5 | - | - | 2013 | - | At planning stage |
| Co-generation (biomass and coal) power plant, Muzaffargarh | 822.5 | 118.8 | MW | 2013 | 2016 | At planning stage |
| Hassan Hospital PPP, Karachi | - | 120 | beds | 2013 | - | In tender/Tender launched |
| Cairns Hospital PPP, Lahore | - | 210 | beds | 2013 | - | In tender/Tender launched |
| Sector I-11 Government Flats Project, Islamabad | 1,564.08 | 5000 | units | 2013 | - | At planning stage |

INFRASTRUCTURE AND CONSTRUCTION PLAYER

National Construction was established in 1973 and currently one of the largest construction entities in Pakistan. It is placed under the administrative control of Housing and Works Division for handling sophisticated civil engineering projects at home and abroad. The company embark on work in the energy sector, as well as in housing, industrial works, infrastructure and general construction services associated with earth works and project management. National Construction has been working across Pakistan for over 30 years and has taken on some of the largest construction projects in the country. Its most recent projects are the RM23.8 billion Liaqatabad Flyover and the RM7.7 billion project at Port Quasim, Karachi.

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